



Due to expansion of our operations, for our office in Zagreb we are looking for:

Real Estate Broker

All levels considered

RESPONSIBILITIES:

- Provide support to real estate brokers with business development to accomplish lead
- Generate and secure client relationships for the firm
- Generate new leads, pre-sale support
- "Doing the deal" - proposing, negotiating, closing
- Transaction Management
- Work with existing clients on the market and lease investment real estate
- Develop and maintain working relationships with industry professionals

QUALIFICATIONS:

- Bachelor Degree
- 3+ years of experience in consulting, sales, business development or related field
- Be exceedingly ambitious, and integrate easily within a team
- Fluent in both written and spoken English
- Ability to procure and maintain real estate salesperson's license
- A flexible 'client only' attitude
- Ability to build and develop strong relationships, internally and externally, creating a network of contacts

CERTIFICATES AND/OR LICENSES:

- Real Estate broker license would be an advantage
- Driving license would be an advantage
- Any kind of sales experience could be considered as a plus

WE OFFER YOU:

- A challenging position within a leading real estate company
- A competitive salary package
- Opportunity to be a part of an expanding business

INTERESTED ? Please send your CV no later than Friday, October 2nd 2020, to jobs@cw-cbs.hr

Only short-listed candidates will be contacted.

CBS International is a member of Cushman & Wakefield Alliance, a leading global real estate services firm with 53,000 employees in more than 60 countries. Cushman & Wakefield is among the largest commercial real estate services firms in the world with revenue of \$8.8 billion across core services. For more information, visit www.cw-cbs.hr | www.cushmanwakefield.com

WHEN YOU THINK OF PROPERTIES